# ORBIS SICAV JAPAN EQUITY FUND YEN & EURO CLASSES FACT SHEET AT 30 SEPTEMBER 2014



The Fund is designed to remain fully invested in Japanese equities. It aims to earn higher returns than the Japanese stockmarket, without greater risk of loss, and has a benchmark of the TOPIX Index, including income measured in Japanese yen or hedged into euro. Orbis manages the following classes in this Fund:

Orbis SICAV Japan Equity (Yen) is predominantly exposed to the Japanese yen.

Orbis SICAV Japan Equity (Euro) predominantly hedges its currency exposure into euro.

Yen Class Euro Class ¥3,868 €25.69 €160m ¥174bn Strategy Size ¥204bn €1.5bn FX Rate ¥/\$ 109.65 \$/€ 1.2631 Minimum \$50,000 Load None

Dealing Weekly (Thursday)
1.5% p.a. ± up to 1.0%, based on 3 year rolling performance vs. benchmark

Independent Rating

Morningstar OBSR Analyst Rating<sup>TM</sup> Silver

# **PORTFOLIO**

### Commentary

As we have noted before, the Japanese market no longer looks obviously cheap to us. In such an environment, how do we find value? One approach is to search for great companies trading at average prices. Another is to search for good companies trading at low prices. We believe trading companies Mitsubishi, a 7.6% position in your Fund, and Sumitomo, a 4.3% position, are compelling opportunities in this vein. Today, both companies trade at depressed valuation multiples—in Sumitomo's case, sharply lower after a recent profit warning. But over several decades, both companies have delivered returns on equity in excess of the average Japanese company. While the companies are not without risks, we believe they offer an attractive combination of low valuations with robust long-term earnings power. We are not sure whether your Fund's trading companies will prove to be above-average businesses or merely decent ones, but at the price the market has offered us, we believe they will prove good long-term investments.

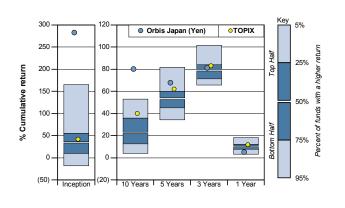
### **Sector Allocation**

	% of Fund	% of TOPIX
Consumer Non-Durables	33	20
Cyclicals	30	42
Financials	24	14
Information and Communications	11	7
Technology	1	15
Utilities	0	2
Net Current Assets	1	0
Total	100	100
May not sum due to rounding		

### Top 10 Holdings (%)

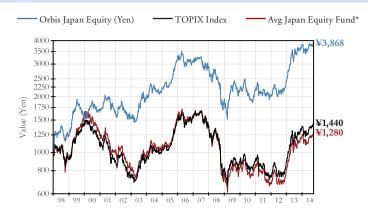
INPEX	8.0	Sumitomo Mitsui Fin.	5.0
Sompo Japan Nipponkoa Holdings	7.9	Sundrug	4.7
Mitsubishi	7.6	Nippon Television Holdings	4.6
Nissan Motor	7.1	TSURUHA Holdings	4.4
Dai-ichi Life Insurance	6.0	Sumitomo	4.3
		Total	59.6

### Ranking within Japan equity fund peer group



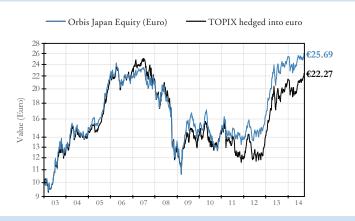
### TRACK RECORD

### Value of ¥1,000 invested at inception on 1 January 1998 (dividends reinvested



\*See Notices page for important disclosure about the Average Japan Equity Fund.

## Value of €10 invested at inception on 1 January 2003 (dividends reinvested)



# Performance in class currency (net of fees)

	Orbis Avg Japan			Orbis	TOPIX	
% Returns	Japan	TOPIX	Equity	Quartile	Japan	hedged
Annualised	(Yen)	Index	Fund*	Ranking	(Euro)	into euro
Since Inception (1 Jan 1998)	8.4	2.2	1.5	1		
Since Inception (1 Jan 2003)					8.4	7.1
Latest 15 years	5.4	0.7	(0.5)	1		
Latest 10 years	6.2	3.7	2.1	1	6.1	4.8
Latest 5 years	11.2	10.1	9.1	1	10.4	9.5
Latest 3 years	22.4	22.9	21.7	2	21.2	21.2
Latest year	6.3	13.3	11.6	4	6.2	12.8
Not annualised						
Calendar year to date	1.1	3.8	2.2		1.1	3.6
Latest quarter	1.8	5.8	5.5		1.8	5.8
Latest month	3.5	4.5			3.5	4.5
Risk Measures (Since inception,	month end	prices)				
Maximum drawdown	52%	56%	64%			
Annualised monthly volatility	18.7%	18.1%	20.1%			
Beta vs TOPIX	0.9	1.0	1.0			
Tracking error	10.1%	0.0%	6.7%			

The value of shares in the Fund may fluctuate and is not guaranteed. When making an investment in the Funds, an investor's capital is at risk. This Fact Sheet does not constitute a financial promotion, a recommendation, an offer to sell or a solicitation to buy shares or units of the Orbis Funds.

### Orbis Investment Management (B.V.I.) Limited

(Licensed to conduct investment business by the Bermuda Monetary Authority)

Contact details for Allan Gray: Tel 0860 000 654 or +27 (0)21 415 2301 Fax 0860 000 655 or +27 (0)21 415 2492 info@allangray.co.za www.allangray.co.za

# NOTICES

### **Legal Notices**

Returns are net of fees, include income and assume reinvestment of dividends. While we have endeavoured to ensure the accuracy of the information herein, such information is not guaranteed as to accuracy or completeness.

Collective Investment Schemes (CIS) are generally medium to long-term investments. The value of participatory interests may go down as well as up and past performance is not a reliable indicator of future results. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. CIS are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited, a member of the Association for Savings & Investments SA. Commission and incentives may be paid by investors to third parties and if so, would be included in the overall costs. The Fund is priced weekly. Figures quoted are for the periods indicated for a ¥1,000 and €10 investment, using NAV-NAV prices, with income distributions reinvested. Performance is quoted in yen and euro currency terms. A prospectus is available on request from Allan Gray Unit Trust Management (RF) Proprietary Limited. Certain capitalised terms are defined in the Prospectus.

### **Fund Information**

Prior to 29 November 2002 the Orbis SICAV Japan Equity Fund—Yen class was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited.

The country and currency classification for equity securities follows that of third party benchmark providers for comparability purposes. Based on a number of factors including the location of the underlying business, Orbis may consider a security's classification to be different and manage the Fund's exposures accordingly.

### **Fund Minimum**

The Orbis Japan Equity Strategy is currently accepting subscriptions of at least US\$50,000 from both qualified new investors and existing investors in other Orbis Funds.

Clients investing via Allan Gray, which includes the Allan Gray Investment Platform, an Allan Gray investment pool or otherwise through Allan Gray Nominees remain subject to the investment minimums specified by the applicable terms and conditions.

#### Sources

TOPIX Total Return Index: Tokyo Stock Exchange. TOPIX hedged into euro is calculated by Orbis using an industry-standard methodology using the TOPIX Total Return Index which is in yen. No further distribution of the TOPIX data is permitted.

Average Fund data source, Peer Group ranking data source and Morningstar OBSR Analyst Rating: © 2014 Morningstar. All Rights Reserved. Such information (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is not warranted to be accurate, complete or timely. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. \*The latest Morningstar data for 18 September 2014 has been extended to reflect the move in the World Index through 30 September 2014 for periods greater than one month. Returns for shorter periods are not shown as high price volatility and late fund reporting may cause them to be significantly restated.

### Notice to Persons in the European Economic Area

The Orbis SICAV Japan Equity Fund (which includes Yen and Euro Classes), a sub-fund of Orbis SICAV, a UCITS IV compliant Luxembourg fund, is admitted for public marketing in Ireland, Luxembourg, the Netherlands, Norway and the United Kingdom. Persons located in any other European Economic Area member state will only be permitted to subscribe for shares in the Fund under certain circumstances as determined by, and in compliance with, applicable law.